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## Project Director

DirectViz Solutions, LLC, a high-level strategic consulting services firm that meets mission needs for commercial and government clients, is seeking a Project Director. This position will be located in Chantilly, Va. and requires an active Secret clearance.

### Responsibilities:

Project Director will be responsible for identifying, qualifying, recommending and pursuing growth opportunities within the current customer set and with new customers. Responsibilities include developing winning strategies and detailed plans for capturing new opportunities and expanding our current work, building a solid business case for opportunity pursuit and engaging appropriate resources from across the company to ensure successful business capture.

- Management and expansion of technically complex programs with staff including multiple subcontractors
- Experience managing staff resources and funding across multiple concurrent tasks/CLINS with competing deadlines and priorities
- Management of government programs related to program acquisition, engineering and technology
- Proven evidence of customer satisfaction via award-fees, CPARs, and/or independent customer satisfaction questionnaires
- Demonstrated ability to capture new work and expand current support within a customer set
- Experience working with the Proposal Team and assisting with technical and cost review/writing for proposal efforts
- Directs and is responsible for the successful completion of all tasks in assigned program area including technical and financial work
- Performs program financial management services; including financial analysis; budget and cost quote preparation; cost management; reconciliation; and profit enhancement.
- Coordinates and monitors sub-contractor activities and administers subcontractor deliverables and finances.
- Develops; reviews; and approves plans; schedules; consulting agreements and other program documents.

### Qualifications:

#### Secret Clearance

### Required Skills:

- Bachelor's degree
- 10+ years overall experience, with 8+ years' experience in management or leading teams, multiple programs and budgets
- PMP certification
- Information Assurance-Cyber Security background/experience
- Active Secret clearance (minimum)
- 5 years of experience working in the government contracting industry (military, Government civilian, or contract support)

### Preferred Skills:

- Experience supporting high level Government officials
- Experience including managing staff resources and funding across multiple concurrent task orders with competing deadlines and priorities
- Demonstrated experience communicating with senior management/leadership, including presenting analytical results/recommendations
- CISSP and/or CASP certifications